



# MCG Journal



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Marco Consulting Group

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## MCG IS VERY PROUD TO

announce several recent organizational changes that will further enhance our ability to provide our clients with the expertise and service they have come to expect from America's leading exclusive consultant to Taft-Hartley benefit plans.

### Manager Search and Research Teams

After many months of planning, we have consolidated our Manager Search and Research groups. While both groups have been staffed with high-caliber professionals, this consolidation helps us maximize their talents, and provide the benefits of synergy between the groups. Lisa Kastigar, who joined us in September 2003 as Director of Research, now assumes additional responsibilities as head of the consolidated Research / Manager Search group.

In conjunction with this consolidation, we are pleased to announce the promotion of Donell Ward to the new position of Supervisor, Investment Manager Search. In his new role, Donell, an MBA candidate at the Keller Graduate School of Management and a seven-year MCG veteran, reports directly to Lisa Kastigar, and will oversee the day-to-day functions of the Manager Search group.

### Consultant Support

Along with the consolidation of the Manager Search and Research teams, we have added resources to provide enhanced support to our consultants, allowing them to directly serve their clients with even better consulting service.

Former Director of Manager Search Lisa Joe assumes a newly created position of Assistant Consultant. In her new role, Lisa will perform a wide variety of research, analysis, communication, and coordination projects for the clients for our consultants. Lisa earned her MBA from Loyola University and has five years of analytical experience at MCG.



**David Bernstein**  
Chief Operating Officer  
Midwest Office

David Bernstein joined the Marco Consulting Group in January 2004 as Chief Operating Officer and is responsible for the day-to-day operations of the firm. Prior to joining MCG, David's career in industrial engineering, operations management, and human resources & Labor relations led him to several different manufacturing firms in southeastern Wisconsin. David has been involved in the negotiation of several "win-win" collective bargaining agreements that helped resolve issues important to both the employer and employees. Most recently, he was Group Manager of Human Resources at Western Industries, Inc., a contract manufacturer of fabricated metal components headquartered in Milwaukee.

David earned a Bachelor of Industrial Management degree from the Milwaukee School of Engineering, and a Master of Human Resources Management degree from the Keller Graduate School of Management, Milwaukee.

### New Clients

*MCG extends a warm welcome to the following new clients:*

UNITE Union Health Center

Local 738 I.B. of T. Food and Allied Employers' Health & Welfare Fund

UNITE Local 99

*The 2004 Client Conference was a great success. We're looking forward to seeing you at the 2005 Client Conference- January 21st through January 26th, 2005 at the Mandalay Bay Resort & Casino*